

# Recruitment Tour of the Town

#1= How many are in my area? #2 = How many have we asked? #3 = How many said yes?

## CORPORATE SPONSORS

#1 \_\_\_\_\_  
 #2 \_\_\_\_\_  
 #3 \_\_\_\_\_




## BUSINESSES

#1 \_\_\_\_\_  
 #2 \_\_\_\_\_  
 #3 \_\_\_\_\_



## MAJOR INDUSTRIES

#1 \_\_\_\_\_  
 #2 \_\_\_\_\_  
 #3 \_\_\_\_\_



## MEDICAL OFFICES

#1 \_\_\_\_\_  
 #2 \_\_\_\_\_  
 #3 \_\_\_\_\_



## LAST YEAR'S TEAMS

#1 \_\_\_\_\_  
 #2 \_\_\_\_\_  
 #3 \_\_\_\_\_



## CHURCHES

#1 \_\_\_\_\_  
 #2 \_\_\_\_\_  
 #3 \_\_\_\_\_



## SCHOOLS

#1 \_\_\_\_\_  
 #2 \_\_\_\_\_  
 #3 \_\_\_\_\_



## NEIGHBORHOODS

#1 \_\_\_\_\_  
 #2 \_\_\_\_\_  
 #3 \_\_\_\_\_



## BANKS

#1 \_\_\_\_\_  
 #2 \_\_\_\_\_  
 #3 \_\_\_\_\_




## REAL ESTATE AGENCIES

#1 \_\_\_\_\_  
 #2 \_\_\_\_\_  
 #3 \_\_\_\_\_



## PUBLIC SERVICES

#1 \_\_\_\_\_  
 #2 \_\_\_\_\_  
 #3 \_\_\_\_\_



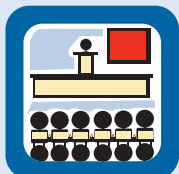
## MEDIA

#1 \_\_\_\_\_  
 #2 \_\_\_\_\_  
 #3 \_\_\_\_\_




## CLUBS/ORG.

#1 \_\_\_\_\_  
 #2 \_\_\_\_\_  
 #3 \_\_\_\_\_



## APARTMENT MGNT. OFFICES

#1 \_\_\_\_\_  
 #2 \_\_\_\_\_  
 #3 \_\_\_\_\_



## GOVERNMENT AGENCIES

#1 \_\_\_\_\_  
 #2 \_\_\_\_\_  
 #3 \_\_\_\_\_



## AUTOMOBILE DEALERSHIPS

#1 \_\_\_\_\_  
 #2 \_\_\_\_\_  
 #3 \_\_\_\_\_




## PUBLIC UTILITIES

#1 \_\_\_\_\_  
 #2 \_\_\_\_\_  
 #3 \_\_\_\_\_



## HOSPITALS

#1 \_\_\_\_\_  
 #2 \_\_\_\_\_  
 #3 \_\_\_\_\_



## MILITARY BASES

#1 \_\_\_\_\_  
 #2 \_\_\_\_\_  
 #3 \_\_\_\_\_



## SHOPPING CENTER MGNT. OFFICES

#1 \_\_\_\_\_  
 #2 \_\_\_\_\_  
 #3 \_\_\_\_\_




## COLLEGES

#1 \_\_\_\_\_  
 #2 \_\_\_\_\_  
 #3 \_\_\_\_\_



## FITNESS CENTERS

#1 \_\_\_\_\_  
 #2 \_\_\_\_\_  
 #3 \_\_\_\_\_



## RUNNING/WALKING CLUBS

#1 \_\_\_\_\_  
 #2 \_\_\_\_\_  
 #3 \_\_\_\_\_



## AF PROGRAMS & SERVICES

#1 \_\_\_\_\_  
 #2 \_\_\_\_\_  
 #3 \_\_\_\_\_




## RETAIL OUTLETS

#1 \_\_\_\_\_  
 #2 \_\_\_\_\_  
 #3 \_\_\_\_\_



## other: \_\_\_\_\_

#1 \_\_\_\_\_  
 #2 \_\_\_\_\_  
 #3 \_\_\_\_\_



## other: \_\_\_\_\_

#1 \_\_\_\_\_  
 #2 \_\_\_\_\_  
 #3 \_\_\_\_\_



This is your key to community recruitment!

As an example, #1 is simply a list of the total number of banks in your area. #2 is a list of the total number of those banks you call on to ask for participation as a team or sponsor. #3 is a list of those who said "yes!" You will see your community at a glance and have a snapshot of where you are going in the recruitment process. Also - this is a great way to recruit committee volunteers using the same exercise!

