

Recruitment Tour of the Town

#1= How many are in my area? #2 = How many have we asked? #3 = How many said yes?

CORPORATE SPONSORS

#1 _____
 #2 _____
 #3 _____




BUSINESSES

#1 _____
 #2 _____
 #3 _____



MAJOR INDUSTRIES

#1 _____
 #2 _____
 #3 _____



MEDICAL OFFICES

#1 _____
 #2 _____
 #3 _____



LAST YEAR'S TEAMS

#1 _____
 #2 _____
 #3 _____



CHURCHES

#1 _____
 #2 _____
 #3 _____



SCHOOLS

#1 _____
 #2 _____
 #3 _____



NEIGHBORHOODS

#1 _____
 #2 _____
 #3 _____



BANKS

#1 _____
 #2 _____
 #3 _____




REAL ESTATE AGENCIES

#1 _____
 #2 _____
 #3 _____




PUBLIC SERVICES

#1 _____
 #2 _____
 #3 _____



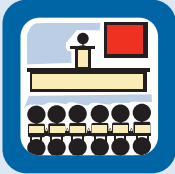
MEDIA

#1 _____
 #2 _____
 #3 _____




CLUBS/ORG.

#1 _____
 #2 _____
 #3 _____



APARTMENT MGNT. OFFICES

#1 _____
 #2 _____
 #3 _____




GOVERNMENT AGENCIES

#1 _____
 #2 _____
 #3 _____



AUTOMOBILE DEALERSHIPS

#1 _____
 #2 _____
 #3 _____




PUBLIC UTILITIES

#1 _____
 #2 _____
 #3 _____




HOSPITALS

#1 _____
 #2 _____
 #3 _____



MILITARY BASES

#1 _____
 #2 _____
 #3 _____



SHOPPING CENTER MGNT. OFFICES

#1 _____
 #2 _____
 #3 _____




COLLEGES

#1 _____
 #2 _____
 #3 _____



FITNESS CENTERS

#1 _____
 #2 _____
 #3 _____



RUNNING/WALKING CLUBS

#1 _____
 #2 _____
 #3 _____



AF PROGRAMS & SERVICES

#1 _____
 #2 _____
 #3 _____




RETAIL OUTLETS

#1 _____
 #2 _____
 #3 _____



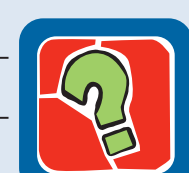
other: _____

#1 _____
 #2 _____
 #3 _____



other: _____

#1 _____
 #2 _____
 #3 _____



This is your key to community recruitment!

As an example, #1 is simply a list of the total number of banks in your area. #2 is a list of the total number of those banks you call on to ask for participation as a team or sponsor. #3 is a list of those who said "yes!" You will see your community at a glance and have a snapshot of where you are going in the recruitment process. Also - this is a great way to recruit committee volunteers using the same exercise!

