Leading the Way
Mckenzie Rowbotham, Age 12

This straight-A seventh grader has to travel more than 200 miles round trip to see the nearest pediatric rheumatologist. Diagnosed with juvenile rheumatoid arthritis at age 4, Mckenzie Rowbotham of Plymouth, NH, has attended the Arthritis Foundation’s annual Advocacy and Kids’ Summit for the past six years. She also leads her Walk to Cure Arthritis team, Mckenz Friendz, to raise money for research. "When I was younger, I cried every day when I hurt. But the pain has gone away a lot," Mckenzie says, thanks to her daily medications plus injections every 10 days.

The Arthritis Foundation exists to fight for people like Mckenzie.
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The camaraderie I’ve found through the Arthritis Foundation and this event has been phenomenal. We have to keep pushing for the cure.”

— Mayro Kanning, 2013 Walk to Cure Arthritis National Adult Honoree, Cincinnati, OH
From Our Leadership:

Leading the Way

When the Arthritis Foundation’s work began almost 70 years ago, the world was very different.

Medical technology was in its infancy. The first MRI scans were decades away. Computers occupied entire rooms, and the Internet didn’t yet exist. Vast amounts of research data couldn’t be instantly collected, analyzed and interpreted.

In 1948, 7 million people were diagnosed with arthritis. Today, that number has skyrocketed to more than 50 million, including 300,000 children — and it’s growing.

Times have changed and the Arthritis Foundation has changed with them. For nearly seven decades, we’ve been leading the way for people with arthritis and related conditions.

Leading the way in

■ **Access and Advocacy**
  From your hometown to the halls of Congress — backed by 78,000 active E-Advocates — we’re helping change laws and make health care more accessible and affordable.

■ **Medical Discovery**
  We’ve invested half a billion dollars in research, leading to the first biologics for many forms of arthritis. We’re working every day to find a cure.

■ **Help and Support**
  We’re the most trusted source of information about arthritis and chronic joint pain. Today we’re building a new digital enterprise to better meet your needs.

■ **Juvenile Arthritis**
  We lead the way in providing support to children with juvenile arthritis and their families.

At the Arthritis Foundation, we’re focusing on where we can make the greatest difference. And it’s all thanks to you: our donors, volunteers and sponsors.

We’re not only proud and privileged to be part of this remarkable organization; we’re also very grateful for your partnership.

Ann M. Palmer
President & CEO, Arthritis Foundation

Daniel T. McGowan
National Chair, Arthritis Foundation
People with arthritis face unique barriers to care: high costs of treatment, difficulty accessing medications, scarcity of specialists and more. It’s hard for any individual to fight the battle alone. But through the Arthritis Foundation’s effective and powerful advocacy network, we’re working to address key issues on both the state and federal levels.

Leading the Fight for People Like Ashton

Ashton Hughes of Kentucky is an energetic fourth-grade student, baseball player and brother; he’s also one of 300,000 children with arthritis. Bizarre medical symptoms landed him in the hospital, but he found answers after finding the right doctors, including a pediatric rheumatologist. While Ashton copes with daily chronic pain, his parents cope with the high cost of treatment and challenges with their insurance company over medication coverage. The Arthritis Foundation is working to ensure that people with arthritis, like Ashton, get the treatment they need and can afford. Together with our advocates, we are making our voices heard and eliminating barriers to health care wherever they exist.
Advocating for Better Treatment and Care

Through our network of 78,000 advocates, we’re working to help more Americans with arthritis have easier access to coverage, better care and improved health.

We are leading the way to keep drugs accessible through:

- **Legislation**
  We are fighting federal- and state-level barriers to care, such as “specialty tiers,” which cover essential drugs at only 50 percent or less. The federal Patients’ Access to Treatments Act (H.R. 460) was reintroduced in 2013 to end specialty tiers, and we are actively recruiting and training advocates to inform and push for meaningful change through similar state legislation. **RESULT:** The advocacy work of the Arthritis Foundation was critical in the enactment of the new specialty tier law in Delaware (SB 35) that caps copays for a single medication at $150 a month for up to a 30-day supply.

- **Private Drug Plans**
  In 2013, a large pharmacy benefit company excluded 70 percent of a group of important drugs for people with arthritis: the tumor necrosis factor (TNF) inhibitor biologics and a Janus kinase (JAK) inhibitor. Excluded tier is a category for drugs that makes them unqualified for reimbursement at any level. We worked with the company regarding access to the full range of treatments. **RESULT:** Patients who were already receiving specific arthritis medications in 2013 continue to access those drugs at a discounted price in 2014. For new patients, the company works with them and their health care provider to identify medically reasonable alternatives.

- **Government Drug Plans**
  In the fall of 2013, our E-Advocates sent 2,500 letters regarding restrictions to medications to the Centers for Medicare/Medicaid Services (CMS) in just three weeks. **RESULT:** Because of our quick mobilization, we made our voices heard, and CMS reconsidered its decision to limit access to biologic drugs approved for arthritis; most are now included.

Arthritis Foundation advocates successfully fought to maintain $557 million in research funding at the National Institutes of Health, Centers for Disease Control and Prevention, and Department of Defense in the 2013 appropriations bill.

Addressing the Health Care Needs of Children With Arthritis

Rylee Ann Laya of West Virginia travels nearly 200 miles to see her doctor due to a critical shortage of specialists. Currently, there are fewer than 250 board-certified, practicing pediatric rheumatologists in the United States. Eleven states have none at all. We are working to address the critical need for pediatric rheumatologists by advocating for increased expert care for children with arthritis.

“I’ve had arthritis for as long as I can remember. By the time I was 9, I couldn’t open a water bottle, button or zip my clothes, or at times even hold a pencil. I want to tell my story so that Congress knows the true impact of this disease.”

– Ryan Donnelly, Edison, NJ

Leading the Way: Access and Advocacy
MEDICAL DISCOVERY
for Better Treatments and a Cure

Research holds the key to finding better treatments and one day a cure for the more than 50 million Americans who have had to face the daily challenges caused by arthritis. On their behalf, the Arthritis Foundation continues to lead and fund cutting-edge scientific investigation to discover more about arthritis — what causes it, what affects it, what can stop it — and what can keep it from developing in the first place.

27 Million
The number of Americans waiting for effective OA treatments.

Zero
The number of disease-modifying OA drugs available on the market.

“ When I quit tennis because of my osteoarthritis, I had thousands of dreams that I was still playing tournaments. Sure, I miss it, but you have to move on. That’s life. There is no such thing as a champion who wins all the time. You have to learn from your losses.”

— Brian Teacher, winner of the 1981 Australian Open, diagnosed at age 19
Out in Front of Osteoarthritis Research

Our ultimate goal in osteoarthritis (OA) research is creating a pathway that leads to life-changing new treatments for people, like Brian, who live with OA — namely the discovery and development of disease-modifying drugs for OA, similar to those available for RA. The Arthritis Foundation is already recognized as a world leader in OA research by the Osteoarthritis Research Society International for our work focusing on identification of OA biomarkers and new imaging techniques, but our work is far from done. We will continue to pave the way, not only for the development of new drugs for OA, but also for a quicker journey from discovery to market.

The Arthritis Foundation Leads the Way

FUNDING RESEARCH

Dr. Fashid Guilak, the Lazlow Ormandy Professor of Orthopedic Surgery at Duke University Medical Center, is fascinated by human joints and how they work. He understands that for joints affected by osteoarthritis (OA), there are no treatments other than exercise, weight control, pain medications and, for the most extreme cases, joint replacement. Guilak is the recipient of an Arthritis Foundation 2012-2013 Innovative Research Grant, as well as one of two 2014 Arthritis Foundation Investigator Awards.

Dr. Guilak hopes his research will lead to further advances in the treatment of OA. He’s interested in one day growing new cartilage from a patient’s own stem cells to replace damaged cartilage and halt the progression of OA and post-traumatic arthritis.

FUNDING CARRA

There are 300,000 children who, like Rebecca, have their childhood governed by visits to the doctor’s office and rigid medication schedules. Because of these children, a major Arthritis Foundation funding initiative is The CARRA Registry, administered by the Childhood Arthritis and Rheumatology Research Alliance. The Registry is a nationwide database of more than 9,000 patients utilized by more than 400 top scientists and physicians to facilitate cutting-edge research. The Registry will one day lead us to solutions such as personalized medicine, treatments tailored to specific patients, and accelerated time to remission for those young patients.

The Alliance has already released several consensus treatment protocols, which provide research-backed, standardized treatment options for particular forms of juvenile arthritis.

ACCELERATING DRUG DISCOVERIES

The Arthritis Foundation has joined the Accelerating Medicines Partnership (AMP), an innovative public-private collaboration initiated by the Foundation for the National Institutes of Health to accelerate new drug discovery and development for several diseases, including RA and lupus. It’s one more example of how we are leading the way in medical and scientific discovery.
At the Arthritis Foundation, we’re expanding our reach to assist even more people with arthritis. We offer trusted information, powerful health tracking tools and ways to connect with others. We’re working with health care providers and other partners to strengthen our educational and interactive offerings. We’re also building a state-of-the-art digital enterprise so you can customize your online experience and live better than ever.

Track + React on the TODAY Show

The Arthritis Foundation’s innovative self-management tool was highlighted on NBC’s TODAY show in October 2013.

Following the show, enrollment rose by 111%.

Download our free tool to help track and manage your arthritis pain, stiffness, nutrition, fitness and more.
In print or online, readers look to the Arthritis Foundation's award-winning magazine as their trusted source for information about healthy living with arthritis or related conditions. Each bi-monthly issue is filled with inspirational and informative articles to help make everyday life easier. *Arthritis Today* can be found in 70,000 health care facilities around the U.S., including offices of rheumatologists, orthopedic surgeons and primary care physicians. **SUBSCRIBE TODAY** for your own copy.

**Put Pain in Its Place**

*Help People Get Their Osteoarthritis Pain Under Control.*

**Partnerships Extend Our Reach**

The National Council on Aging is just one of many partners who help us magnify the importance of addressing arthritis. The Arthritis Foundation worked with them to create **Put Pain in Its Place**, a package of tools to help manage and treat osteoarthritis (OA), which strikes 27 million Americans. Sponsored by Ferring Pharmaceuticals, Inc., we're inspiring people with OA to get their pain under control using proven self-management strategies.
The needs of families living with juvenile arthritis (JA) are unique and urgent. In the United States, 300,000 children have JA. Multiply that by their parents, siblings, extended family and close friends, and the number of people affected is astronomical. For almost seven decades, the Arthritis Foundation has upheld our unwavering promise to assist them and their caregivers.

New KidsGetArthritisToo.org Website

Since the site’s launch in July 2013 through the end of June 2014, **99,145 PEOPLE used KidsGetArthritisToo.org** (or KGAT.org) to get information, download resources, sign up for events and connect with others.

The site helps parents, kids and teens learn about:

- what to expect
- treatment options
- getting access to care
- rights in school
- local camps and family days
- transitioning to adulthood
Bringing Families Together

Every year since 1984, the Arthritis Foundation’s Juvenile Arthritis Conference has offered kids, teens and their caregivers the chance to meet other families going through similar challenges. Over the past decade, we’ve seen far fewer children depending on wheelchairs, thanks to medical discoveries supported by the Arthritis Foundation that have led to new, more effective drugs for children with JA.

In 2013, we had record attendance at the JA Conference in Anaheim, CA.

Kids and their families dared us to dream of a future without arthritis pain.

The Arthritis Foundation opened a window to our ‘new normal.’ We got the answers we needed and met other JA families who helped us adjust.”

— Chris Andersen, whose daughter, Nikki, was diagnosed with juvenile arthritis more than 10 years ago

You Have the Power

The Arthritis Foundation’s JA Power Pack℠ is our gift to kids and teens newly diagnosed with arthritis or related conditions. It’s a special backpack with a therapeutic teddy bear (make it warm or cool to soothe pain), our “Raising a Child With Arthritis” book, brochures and local contact info — generously funded by Abbvie, Bristol-Myers Squibb, Genentech and the AOII Foundation. After testing the Power Pack in five U.S. regions, we plan to make it available nationwide in 2015.

Feedback:

“The Power Pack was just what our family needed. There was a wealth of information for not only myself, but that I could also pass along to my child’s teachers.”

“My son was thrilled with the bear and backpack. The bear works magic on his knee, and I was thrilled with the book.”

“Thank you for the generosity and amazing work that the Arthritis Foundation is doing. You are changing lives and making it a lot less scary.”

Click here to see what kids dreamed at our 2013 JA Conference.
What is the difference between doing nothing and finding better treatments and a cure for arthritis?

Without your contributions, we cannot achieve our mission to make a difference in the lives of people with arthritis. But working together, we can make a HUGE difference. Already, we are helping and supporting people with arthritis — advocating for their rights and enabling research into how arthritis develops and what can stop it.

If your name appears in this report, it is because your contributions — of money, time, resources, knowledge — are helping the Arthritis Foundation accomplish our mission. And we are grateful for every one of you.

To get involved, please email development@arthritis.org and someone will be in touch.
How You Can Make the Difference

You Can Contribute Directly.

Inspired by longtime friend and orthopedic surgeon Dr. Jonathan Lee, Henry and Marsha Laufer contributed $1 million to launch our groundbreaking ACL Feasibility Study.

The osteoarthritis in my hip became so debilitating, I went from physically active to having to use a walker until my hip replacement surgery in 2013. OA in my knee has also been extremely painful. The discovery of biomarkers that could detect OA at its earliest stages and predict progression would make a dramatic difference to so many people. The ACL Feasibility Study sounded so well designed, with such exciting breakthrough potential, we decided to fund it.”

– Marsha Laufer

When people understand what is genuinely possible to achieve – whether they can contribute funding or inspire someone else – that’s where the connections happen. Your passion will be someone else’s inspiration.”

– Dr. Jonathan Lee

You Can Leave a Legacy.

Laura Kath has never let severe rheumatoid arthritis hold her back. First diagnosed at age 5, she has undergone knee and elbow synovectomies, knee replacements, and wrist and ankle reconstructions. She has also achieved major academic distinction, authored 19 travel and history books, and owns a successful consulting firm. She volunteers actively for us, and has named the Arthritis Foundation as a beneficiary in her will.

It’s not what happens to you, it’s how you deal with it that makes all the difference. I am deeply committed to finding the cause and cure of this disease, and sharing my experience, strength and hope in living with the diagnosis. It makes perfect sense to me that the remainder of my estate should go toward this cause.”

– Laura Kath
How You Can Make the Difference...cont'd

You Can Raise Awareness and Funds.

Colleen Ryan’s daughter, Caitlin, has juvenile arthritis — and Colleen isn’t content to wait for a cure; she wants to make it happen. That’s why she leads one of our most successful Walk to Cure Arthritis teams each year.

“I can’t imagine an organization doing more to fight arthritis than the Arthritis Foundation. My Walk team raises $33,000 for our cause, which is more than I make in a year. But that’s how important this is.”

— Colleen Ryan, Arthritis Foundation volunteer

Click here to watch a video about Caitlin Ryan’s hip replacement surgery.

You Can Become a Corporate Partner.

Massage Envy Spa is passionately committed to supporting the Arthritis Foundation. Since 2011, they have raised more than $2.5 million through Walk to Cure Arthritis sponsorship and the annual Healing Hands for Arthritis fundraiser.

“We have 50 million people across the country who have arthritis. Three hundred thousand kids have arthritis ... and it makes us feel so good to be able to do something about it.”

— Joe Luongo, COO, Massage Envy Spa, speaking on Bloomberg TV’s “Taking Stock,” March 12, 2014

Click here to watch a clip about how Massage Envy Spa is supporting the Arthritis Foundation.
How You Can Make the Difference...cont’d

You Can Be an Advocate.

When Mary Battle’s adult daughter, Kayla Smeraglia, developed arthritis, they both took action. Kayla works for the Arthritis Foundation in Birmingham, AL. And Mary took action to advocate for better access to care, raise funds and drive an area-wide public service announcement video campaign.

“At first, I wanted to do something about Kayla’s arthritis and I felt like I couldn’t. But I was wrong. There are things I CAN do – things that anyone and everyone can do. Must do.”

— Mary Battle, Arthritis Foundation volunteer

You Can Get Involved Locally.

Dr. E. Robert Harris is a medical school professor, research investigator, hospital unit director and private practice rheumatologist. But his work fighting arthritis goes beyond that; he contributes to the Arthritis Foundation — fundraising and personally sponsoring and leading local events. He serves on the Pacific Region’s board and executive committee, and is past chair of the region’s board of directors.

“I can go on and on about Bob’s commitment to the fight to cure arthritis. Because of his lifelong commitment to patients with arthritis, I know he wakes up almost every morning thinking of ways to help us financially. His willingness to connect us through his physician relationships has resulted in continuing growth for our Walk events. Without exaggeration, I have never met a more passionate soul for our cause.”

— Manuel “Manny” Loya, CEO, Arthritis Foundation Pacific Region

Left: Dr. Bob Harris leads his Team Joint Doc at the Walk to Cure Arthritis.
Volunteers Make All the Difference

Volunteers are the backbone of the Arthritis Foundation. They lead committees. They advocate. They walk and fundraise for a cure. Volunteers are our face and voice in communities across the country, expanding the Arthritis Foundation’s reach exponentially. In short, our volunteers are hope in action for every person living with arthritis.

Meet three committed Arthritis Foundation volunteers. They are just a few of many who do great work from coast to coast for everyone who has arthritis.

Hope in Action

Jeffrey R. Brashares, Columbus, OH

Jeff has spent 30 years volunteering for the Arthritis Foundation, raising more than $1.7 million as the volunteer chair of the Classic Auto Show & Cruise-In event in Dublin, OH. Because of this and his dedication to other fundraising initiatives, Jeff received the Award for Innovative Philanthropy at the Arthritis Foundation’s 2013 Annual Meeting. This national award recognizes extraordinary contributions to innovation and transformation of the Foundation’s mission and services.

Deborah Snyder, Los Angeles, CA

In her spare time, Deborah is an arthritis awareness champion. In her professional career, Deborah is a film producer of blockbusters like Man of Steel and 300. She even helped the Arthritis Foundation produce our own public service announcement (PSA), which has aired nationwide. To raise even more awareness, Deborah has continually opened doors and builds relationships that will have a lasting impact in our fight. She’s also a top fundraiser: As chair of the Pacific Region’s 25th Annual Commitment to a Cure Awards Gala in Beverly Hills, Deborah and her team raised nearly $1 million.

Deane Felter, Cromwell, CT

Diagnosed with psoriatic arthritis 20 years ago, and more recently with rheumatoid arthritis and osteoarthritis, Deane became an Arthritis Foundation advocate in 2012 and participated in his first Walk event. Since then he has stepped up and become an Arthritis Ambassador, dedicating time each month to maintaining a relationship with his legislators, making sure they understand and support issues and policy related to arthritis. Deane also helps further arthritis research by being a patient reviewer at the Patient-Centered Outcomes Research Institute (PCORI). He has contributed to a National Institute on Aging project to help make homes safer for seniors and served as a consumer reviewer for the U.S. Department of Defense’s Congressionally Directed Medical Research Programs.
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**THANKS TO OUR DONORS**
THANKS TO OUR DONORS

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Safe Step Walk-In Tub Co.
Saint John’s Health Center
Scandinavian Designs
Adolph & Ruth Schnurmacher Foundation
Charles & Mildred Schnurmacher Foundation
Thomas P. & Cynthia D. Sculco Foundation
Stamina Products Inc.
State of Colorado
State of Montana
State of West Virginia
Takeda Pharmaceuticals USA Inc.
Ms. Suzanne J. Taylor
TOPS Products/RR Donnelley
University Orthopedics Inc.
Uplift Technologies Inc.
UPMC
uVu Lid Company LLC
Walmart
Wasily Family Foundation
Wright Medical Technology

Centerpoint Energy Inc.
NYU Hospital for Joint Diseases
Omaha Community Foundation
OrthoIndy
Mary Parker
Pawlowski Family Foundation
The Peierls Foundation Inc.
PhRMA
Pilot Corporation of America
PNC Bank
Pollock Paper Distributor
Premier Care In Bathing
Purdue Pharma LP
The Queen’s Medical Center
Rexam Plastic Packaging Inc.
Roche Diagnostics Corporation
Safe Step Walk-In Tub Co.
Saint John’s Health Center
Scandinavian Designs
Adolph & Ruth Schnurmacher Foundation
Charles & Mildred Schnurmacher Foundation
Thomas P. & Cynthia D. Sculco Foundation
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University Orthopedics Inc.
Uplift Technologies Inc.
UPMC
uVu Lid Company LLC
Walmart
Wasily Family Foundation
Wright Medical Technology

Care Point Health - Hoboken University Medical Center
Caspersen Estate
Ms. Frances Castle
Centerpoint Energy Inc.
Centura Health
Chesapeake Energy Corporation
Christ’s Second Lutheran Church
Cigna
Clarity, A Division of Plantronics Inc.
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Ruby Clawson
Otto M. Crawford

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Nancy Barkley
Lina V. Beck
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Esther J. Burnham
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Marji F. Druffel
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Virginia Griffiths
Sarah N. Gruenig
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Elizabeth Hofert-Dailey
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Henry Kazienko
Gladys Omans Kleist
Bernard Kramlich
Frederick Leuders
Mary Lorentzen
Evelyn P. Lyon
Kathleen Magowan
Marcella Messer
Helen Folino Miles
Ann K. Mitchell

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Nancy F. Morgan
Annie G. Morris
Lillian E. Morrison
Karen Mueller
Anne Murray
Jerome Nerenberg
Constance Pace
Wayne W. Pesek
Eileen M. Reeves
Bobbie Gene Rieger
Grant N. Rowold
Helen F. Sheahan
Thomas Smith
Joseph J. Snieg
Vageehe Steele
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Ray V. Wilston
Catherine Wright
Jane Wyman

By donating to the Arthritis Foundation, I know I’m making an impact. Whether it’s in research, advocacy or otherwise, I trust the Foundation to make my contribution count.”

– Arthritis Foundation donor
# Special Events Awards

## 2013 Walk to Cure Arthritis

<table>
<thead>
<tr>
<th>Region</th>
<th>Event Location</th>
<th>Net Income</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Gold Awards ($250,000-$499,999)</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Pacific</td>
<td>Los Angeles</td>
<td>$361,445</td>
</tr>
<tr>
<td>Pacific</td>
<td>Orange County</td>
<td>$331,784</td>
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<tr>
<td>Northeast</td>
<td>Manhattan</td>
<td>$319,686</td>
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<tr>
<td><strong>Silver Awards ($100,000-$249,999)</strong></td>
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<tr>
<td>Great Lakes</td>
<td>Detroit</td>
<td>$226,934</td>
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<tr>
<td>South Central</td>
<td>Dallas</td>
<td>$213,020</td>
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<tr>
<td>Great Lakes</td>
<td>Cincinnati/Northern KY</td>
<td>$181,378</td>
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<tr>
<td>Southeast</td>
<td>Atlanta</td>
<td>$168,875</td>
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<tr>
<td>Pacific</td>
<td>Oahu</td>
<td>$162,103</td>
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<tr>
<td>Mid Atlantic</td>
<td>Washington, DC</td>
<td>$156,572</td>
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<tr>
<td>Pacific</td>
<td>Phoenix</td>
<td>$153,938</td>
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<tr>
<td>Pacific</td>
<td>Sacramento</td>
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<tr>
<td>Great Lakes</td>
<td>Cleveland</td>
<td>$143,256</td>
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<tr>
<td>Pacific</td>
<td>Santa Barbara</td>
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<tr>
<td>South Central</td>
<td>Houston</td>
<td>$125,178</td>
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<tr>
<td>Heartland</td>
<td>St. Louis</td>
<td>$121,743</td>
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<tr>
<td>Great West</td>
<td>Denver</td>
<td>$119,318</td>
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<td>Southeast</td>
<td>Memphis</td>
<td>$118,959</td>
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<td>Northeast</td>
<td>Long Island</td>
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<tr>
<td>New England</td>
<td>Boston</td>
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<td>South Central</td>
<td>Oklahoma City</td>
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<tr>
<td>South Central</td>
<td>Austin</td>
<td>$109,132</td>
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<tr>
<td>Great Lakes</td>
<td>Columbus</td>
<td>$104,853</td>
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<tr>
<td>Pacific</td>
<td>Inland Empire</td>
<td>$104,285</td>
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<tr>
<td><strong>TOTAL</strong></td>
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<td><strong>$3,846,035</strong></td>
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## 2013 Jingle Bell Run/Walk

<table>
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<th>Event Location</th>
<th>Net Income</th>
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<tbody>
<tr>
<td><strong>Platinum Award ($500,000-$999,999)</strong></td>
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<tr>
<td>Great West</td>
<td>Seattle</td>
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<tr>
<td><strong>Silver Awards ($100,000-$249,999)</strong></td>
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<tr>
<td>Great West</td>
<td>Bellingham</td>
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<tr>
<td>Northeast</td>
<td>Philadelphia/Malvern</td>
<td>$148,187</td>
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<tr>
<td>Great Lakes</td>
<td>Columbus</td>
<td>$148,187</td>
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<tr>
<td>Southeast</td>
<td>Birmingham</td>
<td>$137,901</td>
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<tr>
<td>South Central</td>
<td>Ft. Worth</td>
<td>$134,517</td>
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<tr>
<td>Heartland</td>
<td>St. Louis</td>
<td>$129,250</td>
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<tr>
<td>Mid Atlantic</td>
<td>Triangle</td>
<td>$113,276</td>
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<tr>
<td>Heartland</td>
<td>Indianapolis</td>
<td>$111,115</td>
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<tr>
<td>Great Lakes</td>
<td>Cincinnati</td>
<td>$105,339</td>
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<tr>
<td><strong>TOTAL</strong></td>
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<td><strong>$1,768,536</strong></td>
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### 2013 Dinners, Galas & Specialty Parties

<table>
<thead>
<tr>
<th>Region</th>
<th>Event/Location</th>
<th>Net Income</th>
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<tbody>
<tr>
<td><strong>Gold Awards ($250,000-$499,999)</strong></td>
<td></td>
<td></td>
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<tr>
<td>Northeast</td>
<td>Founders’ Award Gala, New York</td>
<td>$330,847</td>
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<tr>
<td>South Central</td>
<td>Tribute to Excellence, Oklahoma City</td>
<td>$278,019</td>
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<tr>
<td><strong>Silver Awards ($100,000-$249,999)</strong></td>
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<td></td>
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<tr>
<td>Southeast</td>
<td>Crystal Ball, Atlanta</td>
<td>$212,847</td>
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<tr>
<td>South Central</td>
<td>Bone Bash, Dallas</td>
<td>$180,500</td>
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<tr>
<td>Northeast</td>
<td>New Jersey Gala, Parsippany</td>
<td>$178,764</td>
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<td>Great Lakes</td>
<td>Humanitarian Dinner &amp; Tributes, Dearborn</td>
<td>$171,350</td>
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<td>Heartland</td>
<td>Black Tie Gala, Chicago</td>
<td>$163,728</td>
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<tr>
<td>Heartland</td>
<td>Silver Ball, St. Louis</td>
<td>$144,536</td>
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<tr>
<td>New England</td>
<td>Connecticut Physicians Dinner, Simsbury</td>
<td>$143,968</td>
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<tr>
<td>Great Lakes</td>
<td>Community Leader of the Year, Cleveland</td>
<td>$133,231</td>
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<tr>
<td>New England</td>
<td>Crystal Ball, Newport</td>
<td>$132,784</td>
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<tr>
<td>New England</td>
<td>Lifetime Achievement Award Dinner, Boston</td>
<td>$128,700</td>
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<tr>
<td>Upper Midwest</td>
<td>Justin Morneau Casino Night, Minneapolis</td>
<td>$128,467</td>
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<tr>
<td>Pacific</td>
<td>Oscar Night, Phoenix</td>
<td>$114,873</td>
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<tr>
<td>New England</td>
<td>Physician Award Dinner, Boston</td>
<td>$105,942</td>
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<tr>
<td>Great Lakes</td>
<td>Humanitarian Dinner &amp; Tributes, Grand Rapids</td>
<td>$100,036</td>
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<tr>
<td><strong>TOTAL</strong></td>
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<td><strong>$2,648,592</strong></td>
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### 2013 Other Special Events

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<thead>
<tr>
<th>Region</th>
<th>Event/Location</th>
<th>Net Income</th>
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</thead>
<tbody>
<tr>
<td><strong>Platinum Award ($500,000-$999,999)</strong></td>
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<td></td>
</tr>
<tr>
<td>Pacific</td>
<td>California Coast Classic, Los Angeles</td>
<td>$662,839</td>
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<tr>
<td><strong>Silver Awards ($100,000-$249,999)</strong></td>
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<td></td>
</tr>
<tr>
<td>Mid Atlantic</td>
<td>Golf Classic</td>
<td>$176,379</td>
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<tr>
<td>Upper Midwest</td>
<td>Juvenile Arthritis March, Minneapolis</td>
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<tr>
<td>Great West</td>
<td>California Coast Classic, San Francisco</td>
<td>$127,313</td>
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<tr>
<td>New England</td>
<td>MAX Golf Classic, Hartford</td>
<td>$118,588</td>
</tr>
<tr>
<td>Great Lakes</td>
<td>Classic Auto Show &amp; Cruise-In, Dublin</td>
<td>$116,302</td>
</tr>
<tr>
<td>Northeast</td>
<td>Rochester Marathon, Rochester</td>
<td>$100,665</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td></td>
<td><strong>$1,437,367</strong></td>
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</tbody>
</table>
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"Every day, our efforts are further establishing the Arthritis Foundation as an authoritative leader and trusted resource – and enabling us to be a bold advocate for those people and families living with the daily challenges of arthritis."

– Ann M. Palmer, President & CEO, Arthritis Foundation
**Leading the Way: Condensed Financials**

**For the year ended December 31, 2013**

### Expenses

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Public Health Education</td>
<td>$41.5M</td>
</tr>
<tr>
<td>Patient &amp; Community Services</td>
<td>$24.7M</td>
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<tr>
<td>Fundraising</td>
<td>$12.0M</td>
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<tr>
<td>Management &amp; General</td>
<td>$10.5M</td>
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<tr>
<td>Research</td>
<td>$9.4M</td>
</tr>
<tr>
<td>Professional Education &amp; Training</td>
<td>$2.3M</td>
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**Total Expenses**: $100.4M

### Public Support & Revenue

<table>
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<td>Special Events (net)</td>
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<td>Subtotal Donor &amp; Other Income</td>
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<tr>
<td>Investment &amp; Other Non-operating Income</td>
<td>$17.1M</td>
</tr>
</tbody>
</table>

**Total Public Support & Revenue**: $110.0M

### Note:
Complete audited financial statements are available online at [www.arthritis.org/financials](http://www.arthritis.org/financials).
The Arthritis Foundation leads the way to a future free of arthritis pain and disability. Get informed and get involved at www.arthritis.org.
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Join the conversation at [www.arthritis.org](http://www.arthritis.org).